



Campaign Information for Premium Members As of: October 2010









Round 1

30.10.2008 - 21.12.2008

1,350 TV Spots ORF, ATV, Austrian Advertisements SAT1, RTL, VOX, PRO7

250 Radio Spots Hitradio Ö3, private radio stations such as Antenne Steiermark, LifeRadio, Radio 88,6

50 Printed Advertisements National daily newspapers: Kronen Zeitung, Kleine Zeitung, OÖ-Nachrichten Regional weekly newspapers: Rundschau and Bezirksblätter Magazine: NEWS, TV-Media, Woman, Gewinn

- over 600 Citylights in capital cities
- 2,500 Placards
 24 A0 format
- Outdoor Branding
 Buses, trams
 (Vienna, Graz, Linz, Salzburg)















Round 2

06.03.2009 - 30.04.2009

approx. 1,000 TV Spots
 ORF, ATV, Austrian Advertisements
 SAT1, RTL, VOX, PRO7

• 400 Radio Spots

Hitradio Ö3, private Radio stations such as Antenne Steiermark, LifeRadio, Radio 88,6

• over 85 Printed Advertisements

National daily newspapers: Kronen Zeitung, Kleine Zeitung, OÖ-Nachrichten Regional weekly newspapers: Rundschau and Bezirksblätter Magazine: NEWS, TV-Media, Woman, Gewinn

Printed Advertisements

Door hangers – distributed to 1,8 Mio. households throughout Austria

Roadshows

3 MINI Cooper Cabrios. Roadshow (Vienna, Graz, Linz)

Massive Online Campaign

Advertising banner on ²/₃ of all AT Websites 10,000,000 views / day 10,000 Visitors to the Homepage / day

Onlineshops Austria

Start date: 07.04.2009

















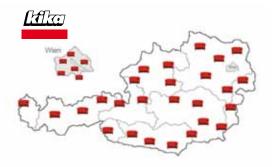
Promotions

in cooperation with Loyalty Partners at POS



- Lyoness Cashback Card Advertising
- Implementation by kika & LEINER in Austria
- Promoters at POS with the focus on acquisition of new customers
- Campaign time frame:
 2nd September 9th October
- Media focus:
 Print, Radio, online (Search Engine Optimisation)
- Primary focus: Thurs, Fri, Sat (Range Optimisation)







Campaign Austria 2009/2010



Promotions

in cooperation with Loyalty Partners at POS

Promotion SPORTS EXPERTS

- Branch Flyers
- POS Placards and Dispenser
- Marketing offers





Promotion WIENERWALD

- Branch Flyers
- POS Placards and Dispenser
- Marketing offers



Promotion PROFI REIFEN

- Branch Flyers
- POS Placards and Dispenser
- Marketing offers





Promotion ROTH

- Branch Flyers
- POS Placards and Dispenser
- Marketing offers



Promotion HANDL

- Branch Flyers
- POS Placards and Dispenser
- Marketing offers





Motivation Mailing

• Goal: Customer motivation

 Countries: Austria, Hungary Slovakia

Timeframe:

Austria: April - June 2010

Hungary: June - September 2010 **Slovakia:** June - September 2010



€100,000 Goal (Football World Cup)

Goal: New customer registrations

• Country: Austria / Steiermark

• Timeframe: June /July 2010



Mobile Cashback

• Partner: Gulliver's Reisen with 20 branches

Land: AustriaStart: 18.09.2010





Campaign Hungary 2009



08.06. - 27.09.2009

Promotions

in cooperation with Loyalty Partners at POS

over 2,200 TV Spots amongst others: MTV, TV2, RTL, Viasat3

- 200 Radio Spots
- over 125 printed Advertisements amongst others: Kiskegyed, Tvr-hét, Sory, Nök, Lapja, Autó-Motor, Maxima, Glamour, Joy
- on over 40 Internet Portals
 Banner advertisements
- Citylights
- Competition
 3 x Mini for purchasing customers
- Road-Show (Mini Cooper)
 Int. Exhibition HUNEXPO Hungaro Ring,
 Blumenkarneval, Sziget-Festival Szeged
- Onlineshops Hungary Start date: 27.08.2009

Penzyisszatériés minden vásá tután, czért termékparneriennel vásárol az egész crozág. Tilla est colt punaszarozata WWW.PETRET.NU Pénzyisszatérítés minden vásárlás ványis varalyanszározatá WWW.PETRET.NU Pénzyisszatérítés minden vásárlás ványis varalyanszározatá WWW.PETRET.NU Pénzyisszatérítés minden vásárlás ványis varalyanszározatá Walton aros men Www.PETRET.NU Pénzyisszatérítés minden vásárlás vásárol az egész ország. Több, mind 4000 termékparnereinknél vásárol az egész ország. Több, mind 4000 termékpartnerinknél válamennyi ágazatban. Popizzyisszatérítés minden vásárlás vásárol az egész ország. Több, mind 4000 termékpartnerinknél vásárol az egész ország. LYDNESS LYDNESS LYDNESS

Promotion GASTROYAL

- Branch Flyers
- Newsletter
- Online Banner



Promotion PRAKTIKER

- Branch Flyers
- Newsletter
- Online Banner









Campaign Slovakia 2009/2010

08.06. - 27.09.2009

- over 2,000 TV Spots TV Markiza, TV JoJ, STV
- 580 Radio Spots Radio Expres, Fun Radio, Okey Radio
- 108 Printed Advertisements amongst others: Novy Cas, SME, Pravda, Zivot, Eva etc.
- Citylights
- Competition
 3 x Mini for purchasing customers
- on 13 different Internet Portals
 Banner advertisements
- Road-Show
 Mini Cooper in August
 17 Dates: Shopping Centre etc.
- Onlineshops Slovakia Start date: 17.11.2009



Promotions

in cooperation with Loyalty Partners at POS

Promotion TEMPUS

- Branch Flyers
- Newsletter
- POS Placards and Dispenser



Promotion 7 DAYS

- Branch Flyers
- Newsletter
- Online Banner



Promotion BALA®

- Branch Flyers
- Newsletter
- Online Banner







